

CASE STUDY

Enhancing Faculty Skills at ITT Technical Institute

CLIENT OVERVIEW:



ITT Tech

Murray, Utah

CONTACT:

Kenneth M. Wood,
Associate Dean

STRATEGY:

Leadership Development

On-Site Training Sessions

Client Relationship
Management

OBJECTIVE

The Murray campus of ITT Technical Institute sought to enhance the leadership and client relationship skills of its faculty through a specialized training program.

SOLUTION

The institution engaged Barry Moniak of End in Mind Consulting to deliver a tailored training session. Barry's expertise in leadership development and client relationship management was instrumental in meeting the specific needs of the faculty within the available time constraints.

IMPLEMENTATION

- **Customization:** Barry adapted his standard, longer presentation to align with the unique requirements of ITT Technical Institute.
- **Time Management:** The training was structured to fit within the predetermined time limits without compromising the quality and comprehensiveness of the content.
- **Engagement:** The presentation was designed to be engaging and enjoyable, ensuring active participation from the faculty.

RESULTS

Positive Feedback: Faculty members found the training session both interesting and enjoyable, indicating a high level of engagement and satisfaction.

Professional Experience: The coordination with End in Mind Consulting was seamless. Barry Moniak and his team were noted for their professionalism and understanding of the institute's specific administrative processes, particularly in managing corporate accounts payable scheduling.

TESTIMONIAL

Kenneth M. Wood, Associate Dean of ITT Technical Institute, Murray, UT, provided the following feedback:

"The Murray, Utah campus of ITT Technical Institute brought Barry Moniak of End in Mind Consulting in for a special training for our faculty. Barry adapted his normally longer presentation to our specific needs and met our time constraints admirably. The presentation was well done and many of those present found it interesting and enjoyable. I found End in Mind Consulting to be very easy to work with, very professional, and very understanding of unique corporate accounts payable scheduling. I recommend Barry's services to any firm looking for group instruction in building leadership or client relationship skills."

CONCLUSION

The collaboration between ITT Technical Institute and End in Mind Consulting successfully enhanced the faculty's leadership and client relationship skills. The customized approach, professional conduct, and engaging content delivery by Barry Moniak were key factors in the program's success. ITT Technical Institute highly recommends End in Mind Consulting for organizations seeking to improve their team's leadership capabilities and client interaction skills.

Explore Leadership Development



Book a Complimentary Consultation



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**Enhancing Faculty Skills
at ITT Technical Institute**